

OS/2 Warp Server



TESTIMONIALS LIST

"These are the kinds of things people want integrated in their servers."

- **Microdivision Manager**
Wiscomp Systems Inc.

Customers

"We've tried NT, UNIX and other systems, but nothing comes as close to the capabilities needed in a corporate environment as OS/2 Warp and LAN Server."

- **Bill Pratt**
IS Senior Staff Analyst
Northwest Pipeline Corporation

"IBM has done it! The automatic installation in OS/2 Warp Server makes it easy for a LAN Administrator to start the installation, walk away to do other things, and come back with everything all installed. Everything is integrated onto one CD so I don't have to install things in multiple iterations. OS/2 Warp Server also has the best GUI tools for a network administrator."

- **Bill Howey**
Senior Systems Consultant
AVCO Financial Services Corporation

"I'm real impressed with what I've seen so far in OS/2 Warp Server. It shows that IBM's strategy for OS/2 is right on target for our environment."

- **Keith Grey**
Systems Analyst

"The installation went fantastic. I'm looking for a great server product that will fulfill my database needs and from what I've seen OS/2 Warp Server looks like it's the one."

- **Abdul Nabi**
Systems Administrator
University Bank & Trust

OS/2 Warp Server



"OS/2 Warp Server looks awesome. The range of features included in it are great. The ability to re-route Netware resources so easily is also quite impressive. I've never had an easier server to set up."

- **Graham Clinch**
Network Engineer
Gates/Arrow Distribution Inc.

"OS/2 Warp Server installed easily and works well. Its systems management (with SystemView) lets us look at other machines and run their desktops from one central point."

- **Robert Sanders**
Director of Technical Services
Rabbit Enterprises, Inc.

"I've been thoroughly impressed!"

- **John Robinson**
Systems Manager
South Carolina Dept. of Parks, Recreation

"Had I not been interrupted by Comdex," Mitchell said at Comdex, "everyone in my office would already be networked with OS/2 and OS/2 Warp Server."

- **Doug Mitchell**
Attorney
Dickerson, Dickerson, Lieberman & Consul

"Based on the beta, I have every reason to believe that OS/2 Warp Server is going to meet our needs."

- **Jon Austin**
Systems Administrator

"I'm delighted with OS/2 Warp Server. Everything works great. It's really wonderful!"

- **Richard Klumpp**
CEO
UTAHN Systems

"OS/2 LAN Server is the only network operating system that has true interoperability. Everything that I've put on OS/2 Warp Server works and runs faster...it really hums!"

"OS/2 Warp Server today, with its real-time network management...is equivalent to Microsoft's next generation of Windows NT...which won't ship for a year."

- **Josh Airall**
Systems Analyst
Cincinnati Bell Information Systems

OS/2 Warp Server



"OS/2 may not have all the hype and glitz of Windows products, but it quietly delivers everything that a network administrator would ever need. It even delivers Windows functions and runs Windows applications better than on Windows itself."

"OS/2 Warp Server's interface is more intuitive to use than NT so my non-technical users can be more productive. NT is not truly object oriented, and besides, it's unstable and drops people off the network. I don't plan on switching back to NT."

- **Christopher McCarthy**
Software Development Manager
Gemmac, Inc.

"I'm very impressed with OS/2 Warp Server's installation. I'm surprised that this is a beta version because it seems so stable. I'm looking forward to using the Remote Access feature of OS/2 Warp Server to dial into our systems from home."

- **Jason Jeremias**
LAN Administrator

Resellers

"The installation process was very good, very easy-to-use. OS/2 Warp Server has been running really well for me. I haven't had any problems with it."

- **Richard Yadevia**
Network Support Engineer
Tech Data Corp.

"OS/2 Warp Server is the best NOS out there. It's very easy to train network administrators how to use it."

- **Paul Jalosky**
Microdivision Manager
Wiscomp Systems

"OS/2 Warp Server is a total networking operating system for the business buyer. It has excellent security, reliability and true, proven 32-bit technology. It's the first product to go head-to-head with NT."

- **Bill Allred**
VP & National Director of Sales
Compu Electronics

OS/2 Warp Server



"What makes OS/2 Warp Server so attractive is the fact that everything is integrated into one package. Now, instead of putting different packages together ourselves and hoping that they'll run well, OS/2 Warp Server has already done that for us and tested it to make sure that everything works. Remote Access will provide a real cost-effective way for us to manage customers' systems from our location, without charging for traveling expenses."

- **Tim Blackwood**
Director, Educational Services
Team Tech International

"OS/2 Warp Server is really sharp. As a consultant I have seen and worked with Windows NT, as well, but it was terrible to install and reminded me of Win 3.1— real problematic with TCP/IP."

- **Charles Shrader**
Sales and Service
Leading Electronics

"We don't have the time to install each package separately ourselves. With OS/2 Warp Server, everything is included on one CD so we can save time and install everything in one shot. Instead of being in reactive mode, we can use OS/2 Warp Server to take a proactive approach and check others' systems from our location."

- **Art Borrego**
Director, S/W Services
Team Tech International

Independent Software Vendors

"The BTI partnership with IBM ensures that our mutual customers have the real power of information at their desktop."

- **Ron Harris**
President and CEO
BTRIEVE Technologies, Inc.

"I believe that ORACLE and OS/2 represent an excellent choice for customers running all types of applications."

- **Jerry Baker**
Senior VP, Product and Platform Technology
ORACLE Corporation

"I'm very happy with the beta. The management Utilities included in Warp Server are an NT Server killer, for sure."

- **Mark Green**
Developer
IMED Corporation

OS/2 Warp Server



Other Equipment Manufacturers

"Compaq will extend our OS/2 product offering by adding IBM's OS/2 Warp Server in future releases of SmartStart, giving our customers an integrated, high-performance, network applications environment for running business solutions on Compaq servers."

- **Jeff Errasmouse**
Director of Software Marketing
Systems Division
Compaq Computer Corporation

"We're excited to participate in the new IBM (OS/2) Warp Server announcement. Working together, IBM (OS/2) Warp Server and HP NetServers deliver the three requirements for mission-critical business computing: manageability, availability, and performance."

- **Scott Stallard**
General Manager
Network Server Division
Hewlett Packard

"I can't believe what comes with OS/2 Warp Server!! It's great and everything works perfectly. NT has a few things in it but OS/2 Warp Server took the best of what's available for a network administrator and put it all together in one package. Plus, it's easier to install everything in one package instead of separately."

"The network management was also fantastic. The fact that OS/2 Warp Server also includes a process to manage CID installation was great. Now, CID is not hard to set up anymore because processes exist to help guide you — automatically. SystemView is also better because IBM has added so much to it. Not only can you do text interface to log on but now I also can take control of the other desktops from mine, which allows me to maintain better control of my entire LAN!"

- **JJ Quinlivan**
Software Engineer
Hewlett Packard

"(IBM's OS/2 Warp Server) is a total IBM solution that really builds system management into your organization and into your solution."

- **Michael Coleman**
General Manager
PC Servers
IBM Corporation

"At Unisys, we're really excited about IBM's new offering in the (OS/2) Warp Server range...The main strength of the IBM (OS/2) Warp Server offering is that resiliency, that strength. Now, it's expandability, and indeed it's affordability. And it's this which will distinguish it in the marketplace from the competitors."

- **Norm Clenshaw**
Vice President & General Manager
Unisys PC Division

OS/2 Warp Server



Press Quotes

1st Look - "A- (overall) IBM stays in race with the release of Warp Server, a serious challenge to Windows NT."

- **Wayne Rash**
CommunicationsWeek, 9/25/95

"A handful of the first beta users of OS/2 Warp Server say IBM's newest network operating system has many plusses, including easy installation, solid performance and a notable lack of bugs for a prerelease version.

" 'I expected many more problems, but so far I've only encountered a few minor bugs that are easily remedied,' said Jason Jeremias, LAN administrator at Deloitte and Touche in Anchorage, Alaska.

"Bill Howey, a senior systems consultant at AVCO Financial Services Corp., said he was pleased with the easy installation. 'I clicked on Express install, answered seven questions, went off and had lunch and came back and [network operating system] was properly configured.' "

- ***Computerworld***
October 9, 1995

"Testers say it tops Microsoft offering...OS/2 Warp Server to be a year or two ahead of Windows NT Server..."

- **Laura DiDio**
Computerworld, 10/9/95

"IBM's OS/2 Warp Server is getting rave reviews from early alpha and beta customers and industry analysts.

"OS/2 Warp Server melds the best features of the enhanced OS/2 operating system with [IBM's] LAN Server 4.0 network operating system, including file, print and application services and true object-oriented capabilities.

"IBM has made OS/2 Warp Server a total operating system and network operating system package; with [Microsoft Corp.'s] Windows NT and NetWare, you'd pay extra for some of these services.' [Bob Sakakeeny, an analyst at Aberdeen Group, Inc.]."

- ***Computerworld***
August 21, 1995

"IBM last week delivered the beta version of OS/2 Warp Server, a single product that merges OS/2 Warp and LAN Server 4.0 with a bundle of IBM back-end applications.

" 'I like the idea a lot. I can tell you from our experience with the bundling of products in OS/2 Warp Connect installation is a dream,' said David Dupre, associate systems programmer at Provident Life and Insurance.

" 'If they can do the same for the server product, there couldn't be a more welcome solution for OS/2 sites.' "

- ***InfoWorld***
August 21, 1995

OS/2 Warp Server



"Readers name IBM's OS/2 'Product of the Year.'

"For the third year in a row, readers selected a version of OS/2 as the Product of the Year. When we reviewed Warp in November, the Test Center awarded it our first-ever Test Center Hot Pick award, which recognizes products that stand out in technical achievement or are by far the best in their class."

- **InfoWorld**
March 20, 1995

"The real muscle in this new release is its object-oriented drag and drop GUI. Installation has been streamlined, with a self-configuring setup option for standard environments and a customized configuration option. IBM also added single logon and centralized administration for easy management."

- **LAN Magazine**
April 1995

"Testers agreed that IBM has integrated nearly every network-related feature that anyone could want into Warp Server."

- **Mary Jo Foley**
PC Week, 10/2/95

For more information about Product, look at the IBM Home Page on the World Wide Web at <http://www.ibm.com>.

OS/2 Warp Server



AWARDS

- IBM's OS/2 LAN Server 4.0 wins "Best of Show" award.
- NETWORLD + INTEROP September 1994
- The beta version of IBM's OS/2 Warp Server was a finalist for "Best of Show."
- NETWORLD + INTEROP September 1995